

Who do we work with?

















HELSINGIN

SANOMAT



ILTA:SANOMAT







































SVENSKA DAGBLADET



























Steve El-Sharawy Head of Innovation Ezylnsights

Twitter: @stiff

ezyinsights

Lessons learned from viral media

- 1. ERAS OF FACEBOOK
- 2. BUZZFEED
- 3. BEHIND THE CURTAIN

- 1. ERAS OF FACEBOOK
- 2. BUZZFEED
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A BRIEF HISTORY OF WHAT'S WORKED ON FACEBOOK FOR VIRAL SITES

- 1. PICTURES OF CATS
- 2. LISTS OF CATS
- 3. VERY SPECIFIC LISTS OF CATS
- 4. THIS CAT DID SOMETHING YOU WON'T BELIEVE
- 5. OLD VIDEOS OF CATS
- 6. NEW VIDEOS OF CATS
- 7. LIVE VIDEOS OF CATS

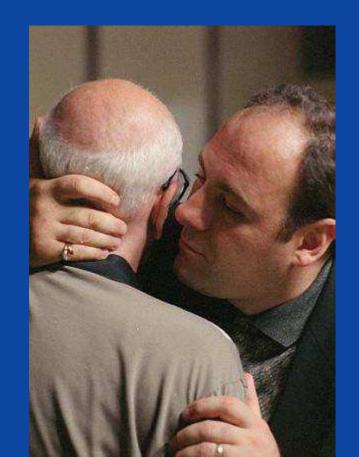


A BRIEF HISTORY OF WHAT'S WORKED ON FACEBOOK FOR NEWS PUBLISHERS

- 1. PICTURES
- 2. SHORT ARTICLES
- 3. NICHE ARTICLES
- 4. CLICKBAIT ARTICLES
- 5. NATIVE VIDEO
- 6. LIVE VIDEO

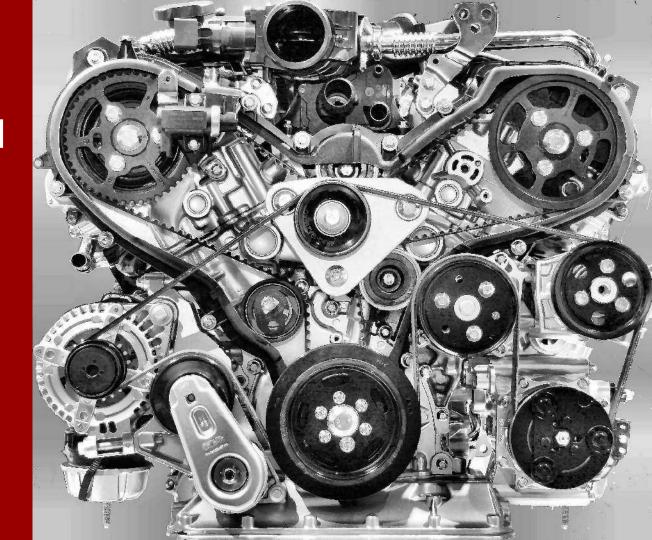
FROM:
DIRECTING PEOPLE
AWAY FROM FB

TO:
KEEPING PEOPLE
CLOSE OR ON FB



ezy insights"

USING YOUR FB PAGE AS AN ENGAGEMENT ENGINE



ezyinsights[™]

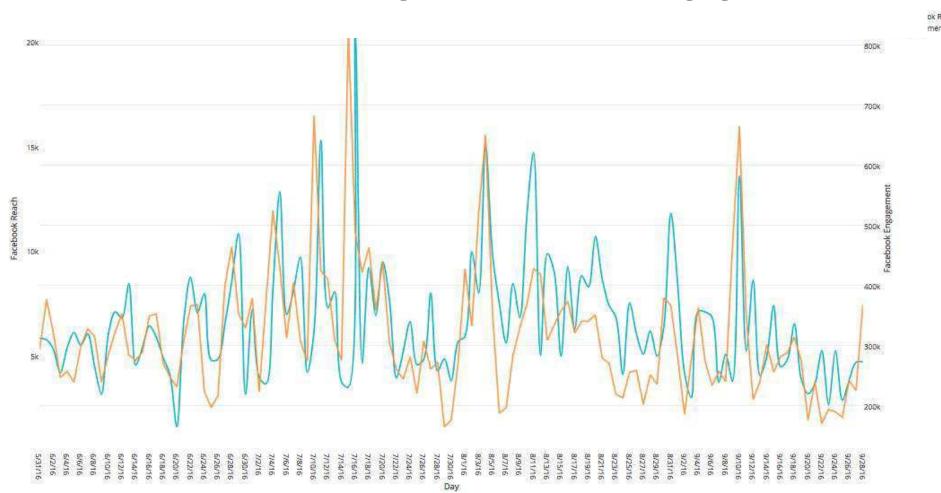
BUT WHY DO IT?

MORE ENGAGEMENT =
BETTER PERFORMING PAGE = MORE
REACH ON ALL CONTENT = MORE
TRAFFIC ON YOUR PAGE

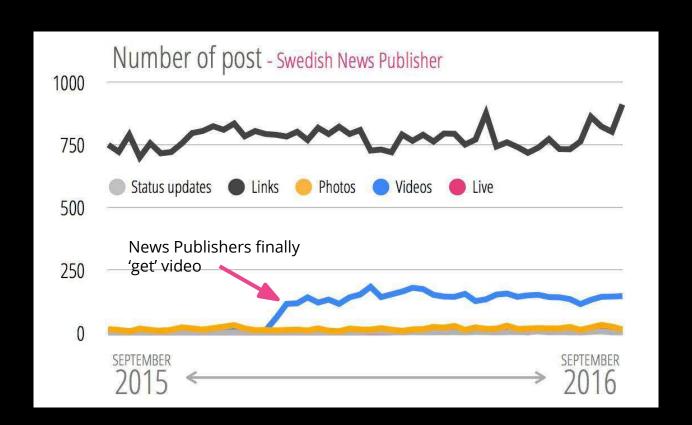
(NOT SUPER EFFICIENT BUT...)

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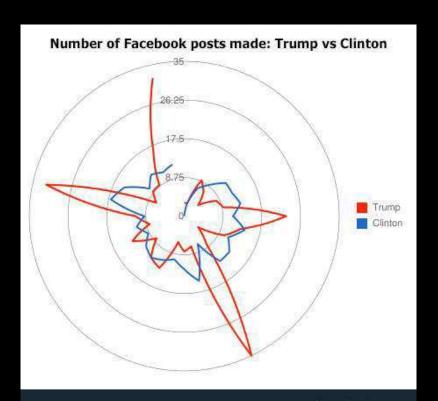
Facebook Reach against Facebook Engagement



POSTING FREQUENCY & POST TYPE



DYNAMIC POSTING FREQUENCY



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LIVE VIDEO POLLS





- 1. ERAS OF FACEBOOK
- 2. BUZZFEED
- 3. BEHIND THE CURTAIN

BuzzFeed



News

Big Stories

Life

Quizzes

Lists

Videos

More v

Ge

















What is Buzzfeed?

100+ Facebook pages

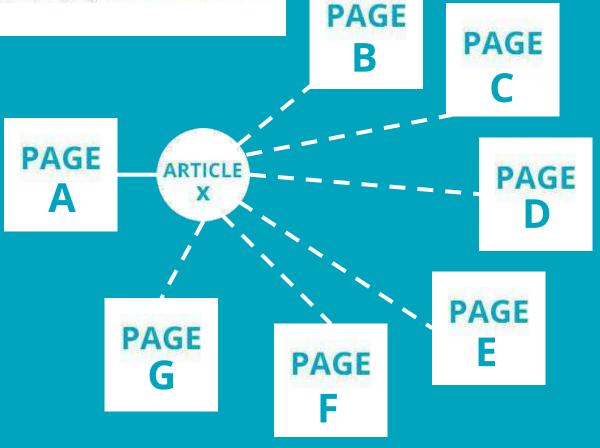
A delivery network within a delivery network

Multiple YouTube channels with over 27 million subscribers.

Recruiting for 118 Open Positions

"You can double down on what content hits, and you can branch out into into multiple formats," adds Sherrett. "It's like a heads-up display connection between the teammates and their tools."

Many horses in the race



Traditional media has learned...too slowly?

Not - Replication But - Application

THE TIMES, BEHIND

From descriptions of BuzzFeed in the New York Times between 2007 and 2014. BuzzFeed was founded in 2006.

We have never visited BuzzFeed before, but it seems dedicated to providing users with the latest info on hot trends and cool celebs

BuzzFeed, a trend-tracking site that recently linked to several fake Craigslist ads

BuzzFeed, a news-and-entertainment aggregator that's partly devoted to these new sources of memey entertainment

BuzzFeed, a site that employs both paid staff and volunteers to create a user-generated hot list of newsworthy items

BuzzFeed, a site where the editors and algorithms sift the Web in search of viral articles elsewhere

BuzzFeed, the popular online outfit known for cute animal pictures and breezy "listicles" (along with political reporting)

BuzzFeed, a new breed of social news organization

BuzzFeed, the viral-content aggregator that recently hired staff members to report on politics

BuzzFeed, the social website that is suddenly and rather robustly investing in reporting muscle

BuzzFeed, the hip young news site

BuzzFeed, the website

black kid—we Highway, whe up high, and walls. I wonde I used to v

they don't ming." I fuck to Writing on to in and out. went to presand just look been to mad

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my block. gods. I was

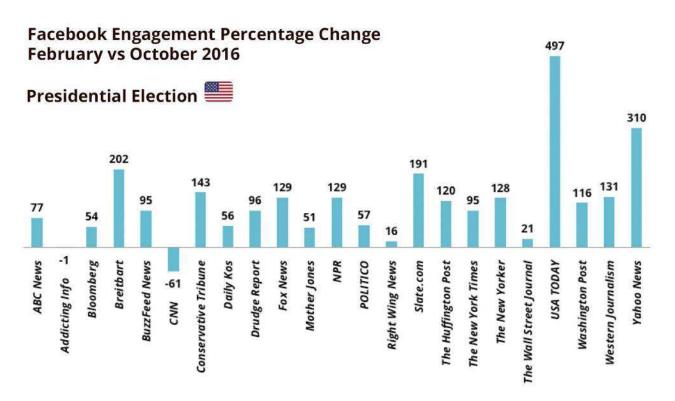
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with +L:

- 1. ERAS OF FACEBOOK
- 2. BUZZFEED
- 3. BEHIND THE CURTAIN

16										A contract of the contract of
Donald J. Trump 3 days ago		Hillary Clinton a day and 19 hours ag	10		Donald J. Trump 3 months and 23 days	s ann		Donald J. Trump 5 months and a day ag	10	A STATE OF THE STA
TODAY WE MAKE AMERICA GREAT AGAIN!		Last night, I congratulated Donald Trump and offered to work w			The media is spending more time doing a forensic analysis of			DONALD J. TRUMP STATEMENT REGARDING TRAGIC TERR		
1407550 On-Post	I∰ N/A	1279381 On-Post	I N/A		1169417 On-Post	III N/A		992457 On-Post	IFI N/A	69 PBM CTATTONALONE
□ N/A	ip N/A	② N/A	ID. N/A		② N/A	€ N/A		2 N/A	D. N/A	
(i) 320.99 Engagement per mil	15)	₫ 488.87 Engagement per r		6	7.13 Engagement per mir	EV.	6	4.54 Engagement per mine	200	0
100										
Donald J. Trump a day and 18 hours ago		Donald J. Trump 3 days and 16 hours a	ago	.//	Donald J. Trump 4 months and 6 days	ago	A.M.	Donald J. Trump 5 months and a day ag	do	
Such a beautiful and important evening! The forgotten man and		MAKE AMERICA GREAT AGAIN!		Last night's horrific execution-style shootings of 12 Dallas law e			While I greatly appreciate everybody congratulating me for bein			
834661 On-Post	I∰ N <mark>/</mark> A	792346 On-Post	N/A		627653 On-Post	N/A		470325 On-Post	IEI N/A	
2 N/A	□ N/A	2 N/A	₩ N/A		2 N/A	₩ N/A		2 N/A	₩ N/A	-
323.50 Engagement per mi	inute	127.76 Engagement per r	ninute	0	3.46 Engagement per mir	nute	0	2,15 Engagement per mini	ute	0
Donald J. Trump 3 months and 26 days a	ago	Donald J. Trump 5 days ago		, Mr.	Donald J. Trump a month and 3 days a	igo	, pr	Donald J. Trump 5 months and a day ag	ko.	A. A. S.
We grieve for the officers killed in Baton Rouge today. How ma		I would like to thank the United States Secret Service and the I			The media and establishment want me out of the race so badly			Is President Obama going to finally mention the words radical I		
447540 On-Post	ISI N/A	# 430304 On-Post	III N/A		401354 On-Post	IE N/A		367056 On-Post	IEI N/A	
2 N/A	□ N/A	2 N/A	₽ N/A		② N/A	D N/A		2 N/A	™ N/A	
(§) 2.66 Engagement per minut	te 🐧		inute	0	8.25 Engagement per mir	nute	0	(i) 1.68 Engagement per mini	ute	6
Donald J. Trump 5 months ago	A.	Hillary Clinton a month and 29 days	ago		Donald J. Trump 4 months and 25 days	s ago	AMA'S	Donald J. Trump 7 months ago		A.M.
Crooked Hillary says we must o	call on Saudi Arabia and other c	I just wanted to thank everyone for all the well-wishes you've s			If elected President - I WILL REPEAL & REPLACE OBAMACARE!			Why is it that the horrendous protesters, who scream, curse pu		
365992 On-Post	I⊞ N/A	356775 On-Post	IEI N/A		294381 On-Post	I∰I N/A		293540 On-Post	IEI N/A	
2 N/A	□ N/A	○ N/A	□ N/A		№ N/A	D, N/A		N/A	∭, N/A	
(i) 1.69 Engagement per minut	te 🕠	4.16 Engagement per mir	nute	0	1.40 Engagement per mir	nute	0		ute	0
Donald J. Trump		Donald J. Trump		a ³	Donald J. Trump			Donald J. Trump		
27 days ago	s.m.s	3 months and 19 days	ago .	A. A.	5 months and a day a	igo		3 months and 26 days	ago	Admin
This election is being rigged by	the media pushing false and un	Wow, President Obama's brother, Malik, just announced that h			Horrific incident in Orlando, Florida. Praying for all the victims &			We are TRYING to fight ISIS, and now our own people are killin		
293022 On-Post	I≣ N/A	292622 On-Post	IEI N/A		288310 On-Post	IFIN/A		287193 On-Post	IFI N/A	
□ N/A	□ N/A	2 N/A	₽ N/A		2 N/A	₽ N/A		2 N/A	III, N/A	
(i) 7.51 Engagement per minu	ite 🐧	1.85 Engagement per mir	nute	0	i 1.32 Engagement per mir	nute	0	1.71 Engagement per mine	ute	0



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You cannot be surprised by what you know is there

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